#TEAMJHIRANI

ABOUT US, PROFILE AND MORE



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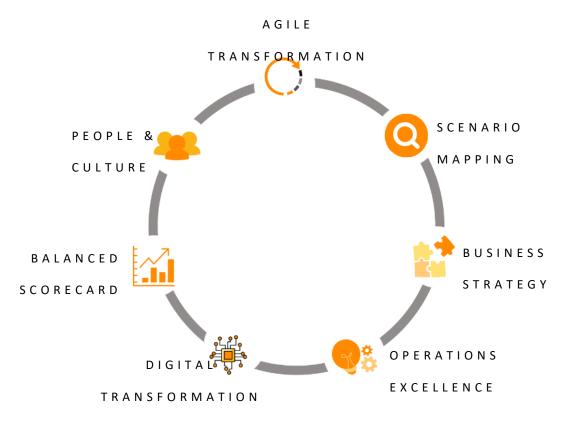
JAGDISH HIRANI & ASSOCIATES

About Us

J.hirani is a consulting and transformation firm based in Ahmedabad, Gujarat. Renowned for our close-knit team and exceptional client partnerships. Founded in the year 2010 with the belief that successful consulting goes beyond advice, we embed ourselves into our clients' journeys, championing change and executing strategies side by side with them. Our clients' visions become our own, as we empower them to become agile, steadfast, and achieve their goals seamlessly.

<u>#TeamJHirani</u> has served Fortune 25 sized organizations, 100+ clients across 9 different countries and in 35+ industries. We excel in Analysing markets, Designing Strategies and Implementing Strategies across Client organizations. Complete Goal driven solutions with Dashboards, Competitor Analysis, Operations Design, Marketing Strategies, Sales Growth Solutions, Management Training, Culture Strategy, Value Chain Analysis, Business Modelling, Agility Surveys and more.







ONE TEAM ONE WORLD

What Sets Us Apart

Unlike traditional consulting firms, we differentiate ourselves by partnering with our clients throughout the change and execution phases. We don't just provide solutions; we help implement them, ensuring our clients realize tangible, lasting benefits. Our hands-on approach and commitment to our clients' success make us unique.

The Team

Our team is composed of professionals with diverse backgrounds, including MBAs, Cas, Data experts, Project Managers and Engineers. Many of our team members have discovered and advanced their careers with us, drawn by the immense learning opportunities, industry exposure, and the ability to transform businesses. We specialize in understanding what makes businesses thrive and how to rescue those in distress, propelling them to new heights.

Our Culture

At J.hirani, we embrace a clean slate approach, applying proven management principles and techniques to create world-class services. Our culture fosters innovation, collaboration, and excellence, allowing us to help companies excel in their industries. We believe in a flexible, supportive environment where every team member's contribution is valued.



IMPACT

Industries and Geographies Impacted



Engineering	Tech	Retail
Chemical	Education	Home Interior
Plastic	FMCG	Hospitality
Banking	Forex	Textile, Garment & more



ABOUT JOB PROFILE

TRANSFORMATION SPECIALIST POSITION

Job Title- Business Analyst, Associate Consultant.

The Transformation Specialist role is a full-time position located in Ahmedabad but with some flexibility to work remotely. The role involves working with clients from various industries to identify areas of improvement and implementing changes to improve their operations. day-to-day tasks include analyzing data, identifying problems, creating and implementing strategies, and communicating with clients on progress and next steps.

Qualifications

- 1. Experience in process improvement, change management, or transformation projects
- 2. Strong analytical skills and ability to work with data to identify areas of improvement
- 3. Excellent communication and interpersonal skills to collaborate with clients and team members
- 4. Project management or leadership experience to successfully lead initiatives and team members
- 5. Ability to bring diverse perspectives to the role
- 6. Fluent in English and Hindi; knowledge of other languages is a plus
- 7. Certifications in relevant areas such as Six Sigma, Lean, or Change Management

Key Skills

- 1. Analytical Abilities
- 2. Interpersonal Abilities
- 3. Information management and Visualization
- 4. Project Management Abilities
- 5. Coaching Abilities
- 6. Leader Mindset

Degree: MBA Finance (Preferred), CAs

Experience: 1 to 3 years (Fresher profile is considered for the role)

Job Location: Ahmedabad -requires travel

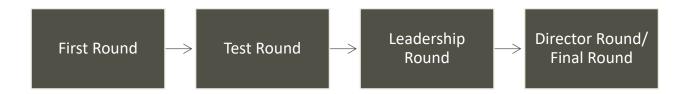
Payscale: 6 to 8 LPA (depending on skills and experience)



SELECTION PROCESS

Recruitment Process

Our process is aimed to provide as much clarity to candidates applying for the job with the kind of work and career we are providing as well as allow us to judge the fit in terms of Values, Knowledge and Career outlook. We aim to bring together a workforce with sharp career goals and ability to learn and adapt with the expectations of the Company.



- 1. First Round
 - a. Video Round with a Senior member aimed at capturing your Personality, Communication, Work Experience, Knowledge, Values and Career Outlook
- 2. Test Round
 - a. May be a mix of following subjects evaluation
 - i. Data Analytics using Excel.
 - ii. Finance Knowledge Test (B/S, P&L, Ratio Analysis).
 - iii. Process Knowledge- Design steps for a Process with Records OR Evaluate an example Process of a business.
 - iv. Strategic Thinking- Answer to the Casestudy on Strategic Areas in Word/ PPT.
 - v. Research Test- Evaluate a market, product, company or competitor and submit required research in Word/ PPT.
- 3. Leadership Round
 - a. Meet one of the Leadership team members at JHirani. The evaluation continues in the areas of knowledge, validation of test outputs, Personality, Outlook, Career Goals, Knowledge, Experience, Strengths and Weaknesses.
 - b. May involve submitting a Test document during/ post interview
- 4. Director Level Final Round
 - a. A round pushing the conversations into more long term Adaptability and Values to find the excitement of candidate towards the team and the job. We are also looking to learn about the Growth and Thought Process of candidates. A match from this round, will lead to a final selection.

SELECTION PROCESS

Some points to note

- 1. Your applications are generally reviewed by day 3 of applying
- 2. Only Applications with 100% requirements match and screening questions match are considered for first round
- 3. First round will be scheduled based on availability of you and our team
- 4. All rounds require you to be present in formal clothing and on time
- 5. No inputs will be provided by any team member for Test rounds over Linkedin or any other medium
- 6. You are required to be honest in your answers in test. These are validated during the following rounds.
- 7. After every stage of interview, 2 working days are required to update status of the round with you. You are requested to be informed about emails for any video links, interview details and feedback provided to you.
- 8. All candidates are required to relocate to the place of work which is Ahmedabad.
- 9. Offer and Acceptance- Offer Letters are released and require acceptance within 4 days. Failure to accept within this duration will make them void.
- 10. The company will verify your documents for their accuracy. Any false finding will lead to decline in the offer or make the acceptance void.



KNOW MORE

Join Us

Come join #TeamJhirani for the opportunity to excel. Experience immense learning, gain industry exposure, and make a significant impact by helping businesses succeed and thrive. Be part of a team that is as passionate about your growth as much as you are.

Contact Us info@jhirani.com

Website J.Hirani: Pioneering Growth Through Strategic Partnerships (jhirani.com)

Follow Us www.linkedin.com/company/jhirani

Insights and Ideas: J.Hirani's Blog (jhirani.com)

